

# MANUFACTURER AND WHOLESALE INSURANCE: WHAT YOU SHOULD KNOW



Flexible business insurance, designed to meet the needs of your sector



**NFU Mutual**  
BUSINESS INSURANCE



## WELCOME TO MANUFACTURER AND WHOLESALER INSURANCE FROM NFU MUTUAL

You should read your policy documents carefully, to make sure the policy meets your needs and that you understand any limitations.

This document provides a summary of our Manufacturer & Wholesaler insurance's main features including key exclusions and obligations. It's not personalised to your individual needs in any way.

To help you make the right decision for your business, we've highlighted what we think is important. However, your cover will depend on your circumstances and choices. Full details of your chosen cover will be provided in your policy documentation.

We recommend you keep this brochure with your policy documents for future reference.

Manufacturing and wholesale businesses face various risks – from fire, theft and flood, to loss of income due to business interruption, and liability for injury to customers or employees. There are also risks specific to your business or sector – risks your local NFU Mutual agent will help you identify and manage.

With our Manufacturing and Wholesaler insurance policy, you can protect yourself, your employees, and your business assets. Our policy includes standard covers suited to manufacturers and wholesalers, but it's also

flexible so you can choose optional covers to meet your business needs now and in the future.

### WE COVER YOU FOR

1. Contents and Stock
2. Money and Malicious Attack
3. Business Interruption
4. Goods in Transit
5. Employers' Liability
6. Public and Product Liability
7. Environmental Liability

Additional covers that you can choose include:

- Buildings
- Terrorism
- Engineering Insurance and Inspections
- Deterioration of Stock
- Commercial Legal Expenses
- Group Personal Accident
- Business Travel

### UNDERINSURANCE

Underinsurance occurs when you don't have the right level of insurance to meet the needs of your business. If it's wrong, it could impact the amount you're paid if you make a claim. You should regularly assess how much insurance you need, to take account of acquisitions or alterations. For example, changes to machinery and equipment or stock levels. If you're not sure, ask your agent.



# PROPERTY

This is cover for buildings, contents and stock at your business premises. You can protect them against damage caused by common risks such as fire, flood, storm or escape of water. You can also protect contents and stock away from your premises.

Contents and stock are covered as standard. You can add Buildings cover if required.

WHAT IS COVERED	WHAT IS NOT COVERED
<p>Loss or damage caused by: Fire, explosion, aircraft, impact, malicious damage, earthquake, storm, flood or escape of water, theft or attempted theft, accidental damage, subsidence (optional), terrorism (optional), sprinkler leakage (optional).</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Locating an escape of water or oil, and repairing damage caused by the search, up to £25,000 for each loss</li> <li>• Alterations and additions to your property, other than stock, are included for 90 days, up to £500,000</li> <li>• Debris removal costs following an insured loss at your premises</li> <li>• Customers goods if you're responsible for them</li> <li>• Loss of metered water following damage to fixed pipes or tanks, up to £10,000 for each loss</li> <li>• Accidental breakage of fixed glass and sanitary ware</li> <li>• If keys are stolen, cost of replacing locks to your buildings, up to £2,500</li> <li>• Reinstatement of computer software following damage to equipment, up to £25,000</li> <li>• Contract price - if a customer cancels a contract for undelivered goods which are damaged, we will pay the contract price</li> <li>• Property temporarily removed from your premises for up to 21 consecutive days, for alteration, cleaning or repair, or at trade exhibitions, up to 10% of the sum insured or a maximum of £50,000.</li> </ul>	<ul style="list-style-type: none"> <li>• Gradual deterioration</li> <li>• Storm damage to portable property left in the open</li> <li>• Theft of property left in the open</li> <li>• Theft not involving a break in</li> <li>• Damage caused by bursting of steam pressurised apparatus, other than boilers for heating your premises</li> <li>• Faulty design, materials or workmanship</li> <li>• Customers goods if they're insured elsewhere</li> <li>• Computer breakdown unless optional cover is chosen.</li> </ul>

## YOUR OBLIGATIONS

- If any of your buildings are going to be unoccupied for more than 30 days in a row, you must tell us straight away. If we agree to continue cover, you must:
  - Turn off mains services, other than security, fire alarms and safety systems
  - Meet any security requirements and properly secure the property
  - Check the property weekly and put right defects
  - Remove any combustible materials and keep the building in a good state of repair.

# MONEY AND MALICIOUS ATTACK

Your money is protected against loss or theft at your premises and whilst you take it to the bank. If you or your employees aged 16 to 70 are assaulted whilst working, it will provide a range of lump sums and weekly benefits for death or disability.

WHAT IS COVERED	WHAT IS NOT COVERED
<ul style="list-style-type: none"> <li>• Loss or theft of money on your premises during business hours, and while being taken to the bank or in a safe on your premises overnight, up to £5,000</li> <li>• Damage from theft or attempted theft to safes, tills and any items used for carrying money</li> <li>• If you or any employee die or are disabled by an assault, we provide a cash benefit:                     <ul style="list-style-type: none"> <li>- £10,000 for death, loss of limbs, sight, speech or hearing, or permanent total disability</li> <li>- £100 per week temporary total disability</li> <li>- £50 per week temporary partial disability.</li> </ul> </li> </ul> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Unauthorised use of any credit, cheque, bank or cash card, up to £10,000</li> <li>• Loss of personal possessions or money, up to £100 for personal money (£500 in total)</li> <li>• Professional counselling after an attack, up to £1,000 per person (£5,000 in total).</li> </ul>	<ul style="list-style-type: none"> <li>• Money taken from an unattended vehicle</li> <li>• Losses arising from:                     <ul style="list-style-type: none"> <li>- dishonest employees</li> <li>- clerical or accounting errors</li> </ul> </li> <li>• Forgery or fraudulent use of a computer or electronic transfer</li> <li>• Pre-existing health conditions.</li> </ul>

## YOUR OBLIGATIONS

- Meet any security requirements and remove keys from the premises when closed or left unattended
- Keep a complete record of your money, in a secure place separate from the money
- Make sure that when money is in transit and exceeds:
  - £5,000, it is accompanied by at least 2 adults
  - £7,500, it is accompanied by at least 3 adults
  - £10,000, it is transported by a professional security firm or cash-carrying company.

# BUSINESS INTERRUPTION

You can protect your business and your relationships with clients and suppliers if you're unable to trade because of an unexpected event such as damage to your property caused by fire or flood, even unforeseen circumstances affecting your suppliers.

You can select an indemnity period up to 36 months. You should carefully consider how long it might take your business to recover to current trading levels. Factors can include:

- If you can't supply your customers and they go elsewhere, how long will it take to win them back?
- How long would it take to repair or replace specialist machinery or plant?
- If your premises need repair or rebuilding, how long will it take to get planning permission?

Getting your business back on track is a balance of sum insured and the right indemnity period.

WHAT IS COVERED	WHAT IS NOT COVERED
<p>Loss of income due to damage to property used by you at the premises, up to £3 million.</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Losses due to damage at the premises of your customers or suppliers, up to 15% of the sum insured</li> <li>• Additional expenses incurred to minimise your losses, with our consent, up to £50,000</li> <li>• Damage to nearby property that hinders access to your premises</li> <li>• Poisoning from food or drink supplied from your premises, up to £100,000</li> <li>• Damage at the premises of your utilities or telecommunications supplier, up to 15% of the sum insured</li> <li>• The cost of preparing a claim, up to £25,000</li> <li>• Property stored elsewhere, up to £100,000</li> <li>• Employees leaving your business after winning the National or Euro Lottery, up to £100,000</li> <li>• Computer equipment breakdown for more than 48 hours.</li> </ul>	<ul style="list-style-type: none"> <li>• All losses if there hasn't been an insured property claim (it doesn't have to be with us)</li> <li>• Losses excluded under the Property section.</li> </ul>

# GOODS IN TRANSIT

Protect your goods while they're in transit in your vehicles or with a third party carrier.

WHAT IS COVERED	WHAT IS NOT COVERED
<p>Loss or damage to your property while in transit, up to £10,000.</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Additional costs to remove debris after an accident</li> <li>• Drivers' personal effects (other than money), up to £500</li> <li>• Containers you don't own but are responsible for, up to £10,000 for each container</li> <li>• Sheets and ropes, up to £10,000.</li> </ul>	<ul style="list-style-type: none"> <li>• Theft from an unattended vehicle, unless locked, keys removed and there is forcible entry</li> <li>• Electrical or mechanical breakdown</li> <li>• Clerical errors or omissions, or delivery to the wrong consignee</li> <li>• Inadequate packing, exposure to weather conditions, contamination or wear and tear.</li> </ul>



# LIABILITY

Protect your business against legal liabilities connected with your day to day activities.

As an employer, you have a legal responsibility to buy employers' liability insurance. We provide £10 million as standard but higher limits are available.

As a business, you or your employees may be held responsible for accidental injury to clients, customers or the public or for damage to their property. Our normal cover is £2.5 million or you can choose higher limits to meet the specific needs of your business or clients.

WHAT IS COVERED	WHAT IS NOT COVERED
<p><b>EMPLOYERS LIABILITY</b></p> <p>Damages arising from injury and illness to employees, including while working abroad for up to 60 consecutive days.</p> <p><b>PUBLIC LIABILITY</b></p> <p>Damages arising from injury to the public or damage to their property.</p> <p><b>PRODUCT LIABILITY</b></p> <p>Damages arising from injury to the public or damage to their property, caused by your products.</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Damage to vehicles legitimately parked at your premises, up to £1,000</li> <li>• Costs to defend proceedings against you under legislation relating to:               <ul style="list-style-type: none"> <li>- corporate manslaughter</li> <li>- health and safety</li> <li>- data protection, up to £500,000</li> <li>- defective premises</li> <li>- food safety and consumer protection</li> </ul> </li> <li>• Damage to premises hired or rented to you in connection with your business.</li> </ul>	<ul style="list-style-type: none"> <li>• Liability arising from pollution other than by a sudden and unexpected incident</li> <li>• Injury arising from any vehicles requiring compulsory motor insurance</li> <li>• Professional advice or services given for a fee</li> <li>• Products exported to the USA or Canada</li> <li>• Work involving asbestos, unless exposure is unintentional or accidental.</li> </ul>

# ENVIRONMENTAL LIABILITY

Businesses can cause environmental damage despite the best of intentions. For example, damage caused by a fire in your property, malfunctioning holding tanks or drains, or leakage of chemicals during transportation.

If your business is legally liable, the potential cost of putting right the damage is expensive and environmental issues need to be resolved quickly and sensitively to avoid reputational damage.

We include cover for environmental damage as standard, up to £1 million including costs.

WHAT IS COVERED	WHAT IS NOT COVERED
<p>Damages arising from injury to the public or damage to their property caused by pollution, including the cost of cleaning your own premises.</p>	<ul style="list-style-type: none"> <li>• Pollution from storage tanks partially or wholly underground</li> <li>• Fly tipping.</li> </ul>

## YOUR OBLIGATIONS

- You must seek our agreement before incurring clean-up costs, unless there's a significant threat to health or the environment.





# TERRORISM

This protects your business against property damage and loss of income caused by acts of terrorism in England, Scotland and Wales.

WHAT IS COVERED	WHAT IS NOT COVERED
<p><b>Property, Money and Malicious Attack, Goods in Transit</b></p> <p>Damage resulting from terrorism.</p>	<ul style="list-style-type: none"> <li>• Riot, civil commotion or war</li> <li>• Cyber attack including hacking, phishing and denial of service.</li> </ul>
<p><b>Business Interruption</b></p> <p>Loss of income and additional cost of working due to damage caused by terrorism.</p>	



# ENGINEERING

We offer a range of engineering covers to suit the needs of your business.

1. Accidental damage or breakdown of machinery and plant, such as service lifts, coffee machine boilers or heating boilers.
2. Inspections of plant by our engineering partner Vulcan Inspection Services to help you manage business risk and comply with regulatory and health and safety obligations.
3. Deterioration of stock caused by damage to freezer or chiller units or failure of the public power supply.

WHAT IS COVERED	WHAT IS NOT COVERED
<p><b>ENGINEERING INSURANCE</b></p> <p>Accidental damage or breakdown of machinery and plant.</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Damage to property caused by explosion or collapse of pressure plant</li> <li>• Reasonable expenses incurred to make temporary repairs or minimise interruption to your business, up to £10,000</li> <li>• Plant acquired by you during the year, up to £500,000 any one loss.</li> </ul>	<ul style="list-style-type: none"> <li>• Gradual deterioration</li> <li>• Damage caused by maintenance, repair, overhaul, modification or misuse</li> <li>• Cutters, bits, moulds, dies, heating elements, driving belts, chains and cables requiring periodic replacement unless plant is damaged at the same time</li> <li>• Damage occurring during lifting or lowering operations that don't comply with regulatory standards.</li> </ul>
<p><b>INSPECTIONS</b></p> <p>Plant and equipment inspections and certification to prevent injury or business interruption, and to meet your regulatory obligations.</p>	
<p><b>DETERIORATION OF STOCK</b></p> <ul style="list-style-type: none"> <li>• Deterioration caused by temperature changes due to failure or damage of the refrigeration systems and accidental failure or emergency removal of public electricity, gas or water supplies</li> <li>• Contamination of goods by refrigerant or refrigerant fumes.</li> </ul> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Cleaning and decontamination of freezers and chilled cabinets, up to £25,000</li> <li>• Disposal of goods which have been condemned.</li> </ul>	<ul style="list-style-type: none"> <li>• Deterioration due to a deliberate act or neglect, faulty packaging or storage, or incorrect setting of thermostats</li> <li>• Goods in a refrigeration vehicle.</li> </ul>

## YOUR OBLIGATIONS

- Plant must be inspected in line with statutory regulations, serviced and maintained.
- You must provide safe access to plant being inspected and ensure that it is prepared, clean and ready when the inspector arrives.

## COMMERCIAL LEGAL EXPENSES

Legal disputes can stretch the resources of any business. They can be complicated, costly and time consuming.

We can help protect your business and employees during legal disputes, providing a specialist lawyer to advise and support you, and cover against legal costs up to £250,000.

You also have unlimited access to our legal advice helpline, an employee counselling service and a tax advice service, as well as an online employment manual providing up to date guidance on employment law.

We have partnered with DAS, the market leader in Legal Expenses insurance, to administer claims on our behalf.

WHAT IS COVERED	WHAT IS NOT COVERED
<p>The cost of legal representation to defend your legal rights, and any agreed compensation awards.</p> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Employment disputes and compensation</li> <li>• Property protection against civil disputes involving property damage, legal nuisance or trespass</li> <li>• Defending your legal rights if your normal business activities result in criminal proceedings against you, such as with Police, Health and Safety Executive or Information Commissioner</li> <li>• Contract disputes relating to supply of goods and services</li> <li>• Tax protection, including tax or VAT enquiries by HMRC</li> <li>• Debt recovery when your normal credit control procedures are exhausted</li> <li>• Statutory licence appeals where a business licence has been revoked or amended affecting your ability to trade.</li> </ul>	<ul style="list-style-type: none"> <li>• Cases where there is no reasonable prospect of a successful outcome</li> <li>• Costs and legal action that haven't been agreed in advance</li> <li>• Disputes that began before the cover started</li> <li>• Court awards and fines</li> <li>• Intellectual property rights.</li> </ul>

## GROUP PERSONAL ACCIDENT

Protect yourself and your employees aged 16 to 65 against the financial impact of death or disability following an accident or illness.

We provide a range of lump sums and weekly benefits that you can tailor to your needs.

WHAT IS COVERED	WHAT IS NOT COVERED
<ul style="list-style-type: none"> <li>• Accidents resulting in the inability to work due to: <ul style="list-style-type: none"> <li>- death</li> <li>- loss of limbs, sight, speech or hearing</li> <li>- permanent total disability</li> <li>- temporary total disability</li> <li>- temporary partial disability</li> </ul> </li> <li>• Illness causing temporary total disability within 104 weeks of diagnosis.</li> </ul> <p><b>INCLUDING:</b></p> <ul style="list-style-type: none"> <li>• Hospital benefit of £25 per day during in-patient treatment, up to £1,000</li> <li>• Professional counselling, up to £5,000</li> <li>• Medical treatment we believe will aid recovery.</li> </ul>	<ul style="list-style-type: none"> <li>• Pre-existing health conditions</li> <li>• Illness appearing within 21 days of the start of the cover</li> <li>• Hazardous sports.</li> </ul>

### YOUR OBLIGATIONS

- You must supply supporting certificates, information or evidence that we request.



# ADDITIONAL INFORMATION

## BUSINESS TRAVEL

“This covers you and your employees who travel abroad on business. This includes access to a dedicated 24/7 helpline.

WHAT IS COVERED	WHAT IS NOT COVERED
<ul style="list-style-type: none"> <li>• Medical costs resulting from injury or illness during the trip up to £5 million per person for up to 52 weeks</li> <li>• Personal accident cover for death or permanent injury, up to £25,000</li> <li>• Hospital benefit during in-patient treatment, up to £1,000 (£30 per day)</li> <li>• The cost of cancelling, cutting short or rearranging your trip, up to £5,000, due to specific unforeseen events</li> <li>• Delayed departures, up to £250. Up to £1,000 for an enforced stay or missed connection, or up to £5,000 for an abandoned trip due to the delay</li> <li>• Loss or theft of money, travel tickets and passports, up to £1,000, and cash up to £250</li> <li>• Unauthorised use of credit cards, up to £10,000</li> <li>• Damage to baggage, up to £2,500 (£500 per item)</li> <li>• Your legal liability for injuries to others or damage to their property, up to £2.5 million.</li> </ul>	<ul style="list-style-type: none"> <li>• Travelling to countries where the Foreign &amp; Commonwealth Office has issued a warning</li> <li>• Losses due to war or terrorism</li> <li>• Anyone involved in manual work</li> <li>• Pre-existing health conditions</li> <li>• Hazardous sports.</li> </ul>



The advice we give you and cover we provide is based on what you tell us about your business.

So it’s important that you give us full and accurate information.

### PAYING THE PREMIUM

You can pay your premium annually by bank transfer, cheque, debit or credit card. Or you can pay monthly by direct debit from a UK bank, for no additional charge.

Plus, there’s no admin fee for making changes to your policy.

### WHEN DOES THE COVER START AND END?

Your policy will normally run for 12 months. The start and end date of your insurance cover will be stated in your policy schedule. The policy is renewable each year.

### CANCELLING THE CONTRACT

You can cancel your policy at any time. Just call us or write to us. If you haven’t made a claim, we’ll refund part of your premium in most cases.

### GEOGRAPHICAL LIMITS

This policy covers you in the UK, the Channel Islands and the Isle of Man, unless your policy documents say otherwise.

### KEY EXCLUSIONS

- Any excess, which is the amount you’ll have to pay towards a claim. Your policy documents show where these apply.
- Loss of market value of the insured goods or property, beyond the cost of repair, replacement or reinstatement.
- Terrorism, unless you have specifically selected the option of terrorism cover.
- Loss or damage arising from cyber attacks or cyber terrorism, including hacking, phishing and denial of service.

### YOUR OBLIGATIONS

All insurance policies include terms and conditions, which you need to comply with. You’ll find these in your policy documentation, and we’ve provided a summary here:

1. Tell us of any changes affecting your business. If you’re unsure whether we need to know about a particular change, tell us anyway and we’ll let you know if it affects your insurance.
2. Pay the premium, and tell us about any incidents that may lead to a claim as soon as possible.
3. Your premium is based on estimates you’ve provided. You must ensure these are based on reasonable and objective grounds, according to established commercial practices.
4. You must take reasonable steps to:
  - prevent any accidents, injury, loss or damage
  - protect your property and maintain it in good condition
  - take reasonable care in recruiting and supervising employees.
5. There are some high risk sites and activities that we do not insure. Your agent will ask you about your business and you must provide full details.

### PRIVACY POLICY

To find out more about how we use your personal information and your rights, please view the privacy policy on our website.



# THE NEXT STEP

For more information on how NFU Mutual can help your business please call us for a conversation or to arrange a face to face meeting.

We're here to listen.

We recommend you keep this brochure with your policy documents for future reference.

If you'd like this document in large print, braille or audio, just contact us.

Here are our details

[nfumutual.co.uk](http://nfumutual.co.uk)



**NFU Mutual**

The National Farmers Union Mutual Insurance Society Limited (No.111982). Registered in England.  
Registered Office: Tiddington Road, Stratford upon Avon, Warwickshire CV37 7BJ.

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. A member of the Association of British Insurers.

For security and training purposes, telephone calls may be recorded and monitored.

MK012BRO0518